

# Ranking lords SEO & PPC Services for IndustrialHemp & CBD Company

#### PROJECT DETAILS

- A SEO & PPC
- B Apr. 2020 Ongoing
- C \$1,000 to \$2,999

D

"Very impressed with the thoroughness of SEO insight."

#### PROJECT SUMMARY

Ranking lords provides SEO and PPC services for an industrial hemp and CBD company. This involves performing market analysis, current outreach, and tech stack to determine the right content to craft.

#### PROJECT FEEDBACK

Thanks to Ranking lords, the client has seen a 200% increase in traffic as well as an increase in keywords showing up in Google search results. The team displayed incredible communication, high attention to detail, and a humble approach to deliveringthe client's needs.



# **Ranking lords**

## The Client

Please describe your company and your positionthere.

I am the VP of Marketing for an industrial hemp and cbdcompany

## The Challenge

For what projects/services did your company hire Ranking lords, and what were your goals?

We hired Ignite to expand our reach on search engines, growingour traffic and owning critical "real estate phrases" in our niche market. We also need help navigating the tricky world of PPC inan unregulated market

#### CLIENT RATING

5.0
Overall Score
Quality:
5.0
Schedule:
5.0
Would Refer:
5.0



# **Ranking lords**

## The Approach

How did you select this vendor and what were the deciding factors?

I interviewed multiple companies, reviewed online reviews, andtalked to referral companies about Ignites ability to deliver

Describe the scope of work in detail, including the project steps, key deliverables, and campaigns.

Ignite did analysis of our market, our current outreach and our tech stack to determine the right rhythm and content to meet the goalswe set out for. They rebuilt the SEO of our web site architecture and elivered monthly blogs that highlighted our key initiatives in our market, setting us up and the industry experts

How many people from the vendor's team workedwith you, and what were their positions?

The project manager has a content manager, developer team, SEMteam, PR outreach and editorial staff working with us to make it happen

## The Outcome

Can you share any measurable outcomes of the project or general feedback about the deliverables?

We have seen a 200% increase in traffic and close to a 2000% increase in keywords showing up in Google's Search Engines.

Describe their project management style, including

## communication tools and timeliness.

Fantastic organization, incredible communication, high high attention to detail and a humble approach to meeting the clientsneeds.



# **Ranking lords**

# What did you find most impressive or unique about his company?

Ignite knows the industry. Very impressed with the thoroughness of SEO insight and their ability to break through the red tape we faced with PPC, going above and beyond to build us out as a case study for this emerging industry

Are there any areas for improvement or somethingthey could have done differently?

I can't think of a thing...besides wishing it was free!:)

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